

# Expression of Interest (EOI) for Supply and Implementation of Core Banking System (CBS)

1. NMB Bank PLC is Tanzania's leading retail bank, both in customer base and branch network. With over 3 Million customers, about 228 branches, over 800 ATM's and about 7,000 NMB Wakala Agents, NMB is represented in 100% of Tanzania's districts. NMB serves individuals, micro and small enterprises as well as larger businesses. NMB has a strong financial record, based on years of strong and stable performance. NMB is listed at the Dar Es Salaam Stock Exchange. NMB's largest shareholders are its strategic partners Rabobank with a 34.9% share and the Government of Tanzania with a 31.9% share.
  2. The NMB Bank Plc. Management Tender Committee now invites eligible, qualified and experienced vendors to express their interest to supply and implement the Core Banking System.
  3. The Selection and final shortlisting of vendors will be conducted through the Open Competitive Tendering Procedures as specified in the NMB Bank Plc. Procurement Policy and Procedures.
  4. This is not a request for proposals henceforth after a review of the submitted proposals for the expression of interest, a shortlist will be prepared. Shortlisted vendors will be invited to submit their financial proposals through a request for proposal document, which will be shared.
  5. The selection /short listing Criteria will include:-
    - a. Possession of registration certificate from relevant authorities applicable in your country that is business license, company certificate of incorporation, Taxpayer Identification Certificate, VAT Registration Certificate.
    - b. The company must have not less than five years' experience in Implementing similar solution for similar project magnitude
    - c. The company must have completed projects of similar nature and complexity in different organizations.
    - d. Indicate the list of at least five projects similar nature and complexity in the past five years.
    - e. Submit the list of key technical staff with their CVs demonstrating their ability to carry out the assignment.
    - f. Documentary evidence of financial capability, experience and capacity to undertake the assignment including - Three (3) years company audited financial reports preferably 2016, 2017 and 2018.
  - g. Current physical location the company is operating from and subsidiary offices (if any)
  - h. Submission of certified power of attorney document
  - i. Submission of certified declaration on Litigation information regarding your firm.
- Please note that in assessing the submissions, consideration will be given to the above mentioned criteria. Consideration for shortlisting will be based on the above mentioned criteria.
6. Interested eligible vendors may obtain further information from our website on the products and range of services provided by the bank or the Office of the Secretary, NMB Tender Committee, situated at NMB Head Office Ohio/Ali Hassan Mwinyi Street from 08H00 to 16H00 hours Monday to Friday except on public holidays or via email to [procurement@nmbtz.com](mailto:procurement@nmbtz.com)
  7. The deadline for submission of the applications will be on **Friday 25th October 2019 at 15H00 EA Time**. Expression of Interest received will be opened promptly thereafter and in the presence of tenderers representatives who choose to attend in the opening ceremony at NMB Bank Plc Head Office on the first floor at 15H00 EA Time on Friday 18th October, 2019. The expression of interest must be delivered, in a sealed envelope or by courier to the Secretary NMB Tender Committee **Ohio Street/ Ali Hassan Mwinyi Road, P O Box 9213, Dar es Salaam, Tanzania**, NMB Bank Plc Head Office on the first floor. The outer cover shall be clearly marked: **Expression of Interest for Implementing a New Core Banking System Not to be opened before 15H00 on 25th October 2019**.
  8. This is Re-advertisement, for companies that have already submitted their application for Expression of Interest in July 2019, there is no need to re-apply.
  9. Late application, portion of applications, electronic tenders, and tenders not received and tenders not opened and not read out aloud in public at the bid opening ceremony shall not be accepted for evaluation irrespective of the circumstances.

**The Managing Director, NMB Bank Plc**  
**P.O. Box 9213, Dar Es Salaam, Tanzania.**  
**NMB Head Office Ohio/**  
**Ali Hassan Mwinyi Street**