



RFP for Supply and Installation of Generators

CONFIDENTIAL

**NMB BANK PLC
("NMB")**

**REQUEST FOR PROPOSAL
("RFP")**

'SUPPLY AND INSTALLATION OF GENERATORS'

The content of this document is strictly confidential. You are authorized to use this document only in preparing a response to this NMB Request ONLY"

It is forbidden to make copies of this document without the express written permission of the REQUESTOR. The content remains the property of NMB BANK PLC. This document, together with all such copies, should be returned to NMB BANK PLC together with your Proposal. Should you decide not to submit a Proposal, this document should be returned to NMB BANK PLC not later than the closing date for the submission of the Proposal.

The address of the Requestor is:

**SECRETARY
NMB MANAGEMENT TENDER COMMITTEE,
NMB HEAD QUARTER,
Ohio Street/Ali Hassan Mwinyi Road, P O Box 9213,
Dar es Salaam, Tanzania.**

Telephone: +255 22 2161182, Telefax: +255 22 2161361

Please escalate your concerns confidentially about any unacceptable practices by any Bank staff involved in this tender process through the following channels:

NMB's Postal Address: Attn. to CEO [envelope marked "strictly private and confidential"] Toll Free Phone Numbers: 0658 / 0779 / 0685 / 0800 751 000 Email Address: whistleblowing@nmbtz.com NMB Website: www.nmbtz.com [then select the Whistle Blowing Section.

1 THE REQUEST

1.1 Invitation

You, your company are hereby invited to submit a Proposal for **“SUPPLY AND INSTALLATION OF GENERATORS”** NMB Bank Plc. will use this Proposal as a basis for a decision regarding the **“SUPPLY AND INSTALLATION OF GENERATORS”**

Accepted	Not Accepted

1.2 Schedule for decision making

The closing time and date for written Proposals is on **20th September, 2019 at 1500 hours**, by which time your Proposal must be delivered in a sealed envelope containing hard copy and soft copy in Flash Disk, near the reception desk of Head office, at **Ohio/Ali Hassan Mwinyi Road P. O. Box 9213, Dar es Salaam**. OR you can send your proposal by courier, or the same can be availed by email only to the authorized email in communication. The proposal to be marked on top of the envelope: **SUPPLY AND INSTALLATION OF GENERATORS**. NMB BANK PLC shall be entitled to reject any Proposal received after the due date and time.

Accepted	Not Accepted

1.3 Disclosure of reasons

NMB BANK PLC reserves the right not to disclose any of its reasons for the taking of decisions resulting from this Request for Proposal.

Accepted	Not Accepted

1.4 Completeness of Proposal

You are specifically required, in your Proposal, to respond in writing to each of the points of Section 1 of this Request for Proposal, in this sequence and with retention of this numbering system. Your responses could consist of "Noted", "Accepted" or "Not Accepted", together with an associated or supporting statement where appropriate.

You are also required, in your Proposal, to respond in writing to each of the points of Section 3, and 4, of this Request for Proposal, in this sequence and with retention of the numbering system.

Accepted	Not Accepted

1.5 Language

You are requested to submit your Proposal in English.

Accepted	Not Accepted

1.6 Number of copies

You are requested to submit two complete sets of your Proposal, together with two sets of all supporting documentation. Electronic copy, in MS-Word format, is requested under the understanding that the electronic document will have no official status.

Accepted	Not Accepted

1.7 Format of Proposal

You are requested to submit your Proposal in A4 format, with printing on one side of a page only. The proposal not limited to however should provide the following:

1. Technical Proposal covering functional and Non-Functional requirements articulated in Section 2 of this RFP
2. Financial Proposal for the provision of the referred service as described in the Section 3.1.10 of this RFP

Accepted	Not Accepted

1.8 Misrepresentation

NMB Bank Plc., decision-making process, will to a large extent be reliant upon the information supplied by you. Should it be found that aspects of such information are incomplete, untrue or misleading, NMB Bank Plc. reserves the right to terminate negotiations with you.

Accepted	Not Accepted



1.9 Access to NMB BANK PLC

You may require access to persons, departments, or building of NMB Bank Plc. in order to acquire further information for the preparation of your response to this Request for Proposal. You are requested to arrange such appointments through Procurement office.

Accepted	Not Accepted

1.10 Completeness of Proposal

You are expected to provide to NMB Bank Plc. an accurate and complete Proposal as requested in more detail hereunder. Should you find the said requests incomplete or ambiguous, and then the onus rests upon you to obtain clarification from the Requestor.

NMB Bank Plc. will require that any omissions by you or mistakes on your part in this regard be rectified within a time scale agreed to by NMB Bank Plc.

You are expected to make an unequivocal statement to this effect in your Proposal, since NMB Bank Plc. will require that such an undertaking be included in any contractual agreement, which may result from the selection process.

Accepted	Not Accepted

1.11 RFP Official Contact

Upon release of this RFP, all supplier communications concerning this Proposal request should be directed to the RFP Requestor. Unauthorized contact regarding this RFP with other NMB Bank Plc. employees may result in disqualification. Any oral communications will be considered unofficial and non-binding to NMB Bank Plc. You are to rely only on written statements issued by the RFP Requestor.

Accepted	Not Accepted

1.12 Influencing

It is specifically brought to your attention that any attempts at influencing NMB BANK PLC decision-making process outside of the Tender Committee responsible, may lead to disqualification.

Accepted	Not Accepted



1.13 Costs and Selection

All costs incurred by you in preparing the Proposal and providing any additional information to NMB Bank Plc., shall be borne by you. The issuance of this RFP does not obligate NMB Bank Plc. to accept any of the resulting Proposals. NMB Bank Plc. makes no commitments, implied or

otherwise, that this RFP process will result in a business transaction with one or more of the suppliers.

Accepted	Not Accepted

1.14 Contracts

Please attach to the end of your Proposal a copy of your standard contract and post project maintenance and support SLA for NMB Bank Plc. 's review. NMB Bank Plc. reserves the right to draft the Memorandum of Agreement.

Accepted	Not Accepted

1.15 RFP Responses

NMB Bank Plc. is not under any obligation to search for clarification through additional or unformatted information submitted as a supplement to the formatted response. Where a proposal contains conflicting information, NMB Bank Plc. at its option may either request clarification or may consider the information unresponsive.

Accepted	Not Accepted

1.16 Contract Award

NMB Bank Plc. reserves the right to appoint more than one Supplier for all services. In the event that this contract is split the pricing offered in your proposal will expect to be maintained. Should there be pricing differences in line with business awarded; this must be clearly stated in your proposal.

Accepted	Not Accepted

1.17 Payment Conditions

NMB Bank Plc. prefers to pay all its local registered vendors through Bank transfer to their NMB Account. Therefore we are encouraging vendors to open account with the Bank to facilitate payment process. Local Vendors who are maintaining Bank Account with NMB Bank will be given added advantage in the selection process.

Accepted	Not Accepted

2. REQUIREMENTS FOR THE SUPPLY AND INSTALLATION OF GENERATOR

NMB Bank PLC is Tanzania’s leading retail bank, both in customer base and branch network. With over 3 Million customers, about 228 branches, over 800 ATM’s and about 7,000 NMB Wakala Agents, NMB is represented in 100% of Tanzania’s districts. NMB serves individuals, micro and small enterprises as well as larger businesses. NMB has a strong financial record, based on years of strong and stable performance. NMB is listed at the Dar Es Salaam Stock Exchange. NMB’s largest shareholders are its strategic partners Rabobank with a 34.9% share and the Government of Tanzania with a 31.9% share.

The NMB Bank Plc. now invites eligible, qualified and experienced bidders for supplying and installation of generators per the below specifications:

S/n	Generator specification.	
1	Engine brand/ model	Perkins
2	Engine speed	1,500 rpm
3	Engine fuel	Diesel
4	Cooling mode	Water cooled
5	Engine protection	guided by the engine control panel
6	Generator Controller	DSE
7	Motorized Automatic change over switch (ATS)	Required
8	ATS Controller	DSE
9	Surge Protection Device (ATS protection)	Required
10	Tank capacity	> = 100lts
11	Alternator brand/ model	FG Wilson/ Stanford/ Leroy Sommer
12	Output voltage	415V, 50Hz (3 phase)
13	Output power control	RCCB (ABB)
14	Automatic battery charge on both off & on load	Required
15	Canopy	Super Silent Sound proof canopy
16	Warranty	Required (2 years preferred)

Generator requirement per the capacity and location			
S/N	BRANCH/ CCP	Region	CAPACITY [kVA]
1	Muhimbili	Dar es Salaam	30
2	Mkinga	Tanga	30
3	Mkata	Tanga	30
4	Old Musoma	Mara	30
5	Butiama	Mara	30
6	Rorya District Council	Mara	30
7	Masaki	Mtwara	65
8	Kongwa	Dodoma	80
9	Mererani	Manyara	65
10	Bumbuli	Tanga	30
11	Mwadui	Shinyanga	30
12	Itigi	Singida	65
13	Wanging'ombe	Njombe	30
14	Ndanda	Mtwara	30

3. COMMERCIAL REQUIREMENT

3.1 Capability

3.1.1 Please indicate where you have fulfilled similar requirements on other completed or ongoing projects of a similar nature, type, scale and / or complexity before.

3.1.2 If you have, how would you classify your performance? What problems arose, and how will they be avoided on this contract?

3.1.3 Provide at least three references from current clients who have similar arrangements relating to implementation of similar system

	Reference Number 1	Reference Number 2	Reference Number 3
Client			
Contact's Title			
Phone			

3.1.4 What do you believe are your firm's strengths? What do you believe are the challenges you face?

3.1.5 Please describe the 3 most recent customer complaints and how you resolved them.

3.1.6 Briefly describe your interest in this contract and what factors makes you the best vendor in your opinion (include here any information or material you want NMB to take into consideration while evaluating your ability to perform this contract).

3.1.7 Explain on whether the use of other parties or subcontractors by the third party would be recommended in your proposal.

3.1.8 Explain the Scope of your internal controls, systems and data security, privacy protections and audit coverage.

3.1.9 Give details on Knowledge of relevant consumer protection controls that are applicable in your procedures.

3.1.10 A detailed indicative financial proposal should be enclosed and should clearly indicate the following:

- Project Plan
- Software Licensing Model & Cost
- Professional Fees aligned to the estimated project duration and number of
 - Resources
 - Hardware
 - Requirements
 - Training
- Estimate of Disbursements/Reimbursable Expenses

3.2 Service Provisioning and Management

- 3.2.1 Please describe your proposed account management structure for the NMB Contract.
- 3.2.2 Please describe your proposed staffing plans in respect of the NMB Contract.

3.3 Quality Process

- 3.3.1 Please provide details of any quality assurance certification that your company holds e.g. ISO 9000 or equivalent standard. Please include a copy of any certificate. If no accreditation held, please attach an outline of your quality assurance policy.
- 3.3.2 Please describe your solution delivery and project management methodology/framework including the recommended project organizational structure and governance framework

3.4 Supplier Organization

- 3.4.1 Provide a complete description of all third parties / consortia members to this tender, i.e. foreign supplier, local suppliers and or agencies involved in this bid.
- 3.4.2 Clarify how third parties / consortia members will be organized and managed.
- 3.4.3 Identify which part of the product / service each third party / consortia member will deliver (if any):

Names of third party / consortia members (if any)	Total % Purchases	Local / foreign purchases

- 3.4.4 Who will have overall responsibility for delivery e.g. single contractor, joint venture?
- 3.4.5 Describe how you will manage third parties / consortia members in the supply chain.
- 3.4.6 How will you manage your supplier’s performance?
- 3.4.7 Please indicate whether third parties / consortia members have worked together before and give details.
- 3.4.8 Describe your business resumption strategy and contingency development plans.

4. SUPPLIER SPECIFIC INFORMATION

4.1 Vendor Background

Unless instructed otherwise, when answering questions in this Section, please give details, which specifically relate to your Company and not to the whole of the group if your Company forms part of that group.

Provide below list of mandatory Requirements

S/N	CERTIFICATE
1	Submission of a Valid Business License
2	Submission of VAT/Tin Registration Certificates
3	Submission of Certificate of Incorporation
4	Submission of certified power of attorney document
5	Certified documentation confirming litigation status of your company

4.1.1 Please describe the vendor's background, including how long it has been in business.

Date of Incorporation:	
Country of Registration:	
Registration Number:	
Vat Registration Number:	

4.1.2 Are there any current directors serving on boards of other organisations?

Names of Directors	Name of organisation

4.1.3 Please supply a detailed organ gram, disclosing all related holding companies, subsidiaries and associates clearly showing the respective shareholding.

4.1.4 **Pricing** – Please submit your tentative pricing model in a sealed separate envelope.

4.2 Annual Reports and Financial Data

Unless instructed otherwise, when answering questions in this Section, please give details, which specifically relate to your Company and not to the whole of the group if your Company forms part of that group.

4.2.2 Characterize your company's financial performance for the last three years.

4.2.3 Furnish balance sheets/financial statements for the last three years.

4.2.4 Include your company's annual report to shareholders for the last two years with your RFP Response.

4.2.5 Specify whether there are any pending or threatened claims that could affect your financial standing. Provide details of attorney's and legal advisors as well as confirmation

4.2.6 Letters from such attorney's with regard to the existence or non-existence of any pending litigation.

4.2.7 Furnish a copy of Insurance Cover to this proposal.

4.3 Declaration of Interest

- 4.3.2 Has any Director, Partner, Associate, Company Secretary, Senior Manager or Manager in your organisation been employed by NMB? If YES, please give details.
- 4.3.3 Does any Director, Partner, Associate, Company Secretary, Senior Manager, Manager or any person connected with the RFP, have any relationship (family, friend, other) with a person employed in the department concerned with the administration of this RFP and/or any person who may be involved with the evaluation or adjudication of this RFP? If YES, please give details.